

NATIONAL DAIRY FARM PROGRAM

# 2021

## YEAR IN REVIEW





# WHY FARM?

For the mindful consumer, the process of how food reaches their table can be as important as the nutrition or satisfaction it provides.

The National Dairy Farmers Assuring Responsible Management (FARM)<sup>™</sup> Program delivers assurance that the process starts with the highest quality animal care, sustainability, and workplace management.

The FARM Program partners with farmers, subject matter experts, dairy cooperatives, and processors to establish the highest, science-based standards for the dairy industry in Animal Care, Antibiotic Stewardship, Biosecurity, Environmental Stewardship, and Workforce Development. Through work with like-minded industry stakeholders, FARM continues to build trust in U.S. dairy.

## ABOUT FARM

FARM was created by the National Milk Producers Federation (NMPF) with support from Dairy Management Inc.<sup>™</sup> (DMI) in 2009. Program participation is open to all U.S. dairy farmers, cooperatives, and processors. Participants follow rigorous guidelines to ensure the utmost social responsibility on our nation's dairy farms, while committing to continuous improvement. Strong farm management practices are ethical obligations of any dairy business and are vital to ensure long-term success of the dairy industry.

Find out more: [nationaldairyfarm.com](http://nationaldairyfarm.com)



NMPF is the voice of dairy cooperatives at our nation's capital. Its mission is to foster an economic and political climate in which dairy farmers, and the cooperatives they own, can thrive, and prosper. Success in doing so assures consumers of wholesome and nutritious dairy products at affordable prices. The FARM Program allows NMPF to show policymakers how the dairy industry employs a robust, standards-based approach to ensure excellence and continued improvement.

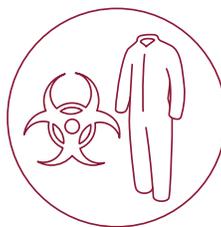
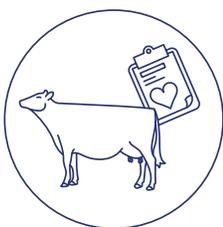
Find out more: [nmpf.org](http://nmpf.org)



**DAIRY MANAGEMENT INC.<sup>™</sup>**

Dairy Management Inc.<sup>™</sup> (DMI) is funded by America's 31,000 dairy farmers, as well as dairy importers. Created to help increase sales and demand for dairy products, DMI and its related organizations work to increase demand for dairy through research, education and innovation, and to maintain confidence in dairy foods, farms and businesses. DMI manages National Dairy Council and the American Dairy Association, and founded the U.S. Dairy Export Council, and the Innovation Center for U.S. Dairy.

Find out more: [dairy.org](http://dairy.org)





# GETTING BACK TO IN-PERSON

In 2021, the FARM Program slowly and safely began transitioning back to in-person events while maintaining the strong virtual presence and engagement fostered in 2020.

## SUMMARY OF VIRTUAL ENGAGEMENT

### U.N. Food Systems Summit Gamechanger

The U.N. Food Systems Summit on Sept. 23 brought together constituencies from across the world with a focus on positively changing the world’s food systems. The U.S. dairy industry worked to ensure the interests of dairy farmers, processors, and others throughout the supply chain were represented throughout the Summit process.

Through this engagement, the FARM Program was submitted as a “game changing solution” as part of the various Action Tracks – a series of initiatives dedicated to achieving the Sustainable Development Goals (SDGs).

The FARM Program also hosted a **virtual gamechanger experience** with Marilyn Hershey, DMI board chair and owner of Ar-Joy Farms. Hershey discussed on-farm implementation of the FARM Program and the value it provides to each facet of the U.S. dairy supply chain and alignment to the SDGs and U.N. Summit. She was joined by Heather Anfang, senior vice president of U.S. Dairy Foods for Land O’Lakes Inc.; Justin Potts, senior manager of Dairy 2025, FARM Animal Care and Sustainability for Land O’Lakes Inc.; and Dr. Tara Gaab, V.M.D., University of Pennsylvania Veterinary Field Service.



## Quick Convos

**Quick Convos** were started in 2020 as an opportunity for farmers to engage virtually and ask questions about program components, expectations, and resources in a quick and digestible format. These 30-minute webinars were continued through 2021 with industry leaders and subject matter experts discussing topics like disbudding pain management and fitness for transport.

## QUICK CONVO HIGHLIGHTS BY TOPIC

### ANTIBIOTICS 101

- **Richard Wallace**, senior manager of dairy technical services with Zoetis

### FARM EVALUATORS 101

- **Frank Hartley**, independent evaluator
- **Amanda Waite**, Land O'Lakes evaluator

### NET ZERO FOR DAIRY FARMERS

- **Jim Biddle**, Pennsylvania dairy farmer, MDVA

### SAFETY SPOTLIGHT

- **Dr. David Douphrate**, associate professor at the University of Texas School of Public Health

### A FARMER'S PERSPECTIVE ON FARM

- **Nate Chittenden**, New York farmer, Agrimark
- **Kris Scheider**, Wisconsin farmer, Foremost Farms
- **Matt Hoff**, Maryland farmer, Maryland & Virginia Milk Producers (MDVA)

### IMPLEMENTING SAFETY PROTOCOLS ON FARM

- **Collin Robertson**, human resources manager at Double A Dairy
- **Steve Halahan**, dairy focus consultant specializing in nutrition and safety with Cargill

### FARM & DAIRY CUSTOMERS

- **Angela Anderson**, DMI customer outreach team
- **Josh Luth**, DMI customer outreach team

### INTRODUCING CCQA

- **Chase DeCoite**, director of Beef Quality Assurance Programs for the National Cattlemen's Beef Association
- **Stuart Hall, D.V.M.**, partner, Feedlot Health Management Services

### PAIN MITIGATION FOR DISBUDDING

- **Dr. Hans Coetzee**, professor and head of the department of anatomy and physiology at Kansas State University

See all Quick Convos here: [nationaldairyfarm.com/what-is-farm/farm-quick-convos/](https://nationaldairyfarm.com/what-is-farm/farm-quick-convos/)



## State and Regional Checkoff Staff Webinars

FARM partnered with the DMI Farmer Relations team to host the Summer Series for State and Regional Checkoff Staff. The webinars covered all FARM Program areas and provided a baseline understanding of FARM to those who may not interact with the program regularly. State and Regional Check Off staff should email [dairyfarm@nmpf.org](mailto:dairyfarm@nmpf.org) for access to webinar recordings.

# IN-PERSON EVENTS



National Cattlemen's  
Beef Association

## National Cattlemen's Beef Association (NCBA)

The FARM Program began attending in-person events again beginning with the Cattle Industry Convention and NCBA Trade Show on Aug. 10–12. At the trade show booth, attendees could learn about Calf Care & Quality Assurance (CCQA) and the latest program happenings.



## WORLD DAIRY EXPO

### World Dairy Expo

After World Dairy Expo was canceled in 2020, FARM staff were thrilled to return to the premier dairy event of the year.

FARM hosted a panel lunch on Thursday, Sept. 30 where 50 industry stakeholders and farmers attended to learn more about the newest FARM initiatives, FARM Biosecurity, and the CCQA Program. Miquela Hanselman, NMPF manager of regulatory affairs, introduced the new FARM Biosecurity program area. Kris Scheider, Wisconsin dairy farmer and vice chair of the FARM Farmer Advisory Council, talked about farmer involvement in the program and what biosecurity looks like on his farm.

Justin Potts, senior manager of Dairy 2025 at Land O'Lakes, talked about the customer biosecurity concerns and how organizations are approaching calf care considerations.

Josh White, executive director of producer education at NCBA, explained why CCQA was developed and what is included within program standards. Dr. Jennifer Van Os, Ph.D. animal welfare assistant professor and extension specialist at the University of Wisconsin–Madison, answered questions related to how CCQA highlights the latest scientific research to ensure optimal health and welfare for calves regardless of the facility in which they are raised.



FARM and NMPF also sponsored two World Dairy Expo Seminars:

- *Dairy cow productivity: More important to the profitability of your dairy operation than you think* presented by Peter Vitaliano, Ph.D., vice president, economic policy and market research at NMPF
- *Practical employee management strategies* presented by Dr. Robert Hagevoort, associate professor and extension dairy specialist, New Mexico State University



### **American Association of Bovine Practitioners (AABP)**

FARM Program staff also attended the AABP Annual Conference Oct. 7-9, where veterinarians had an opportunity to ask questions, gather resources, and have conversations at FARM's booth. FARM participated in a joint session with the Beef Quality Assurance (BQA) Program to provide updates about current standards and future revisions, FARM Biosecurity, and CCQA.

## **MAKING EVERY DROP COUNT**

### **2021 Dairy Joint Annual Meeting**

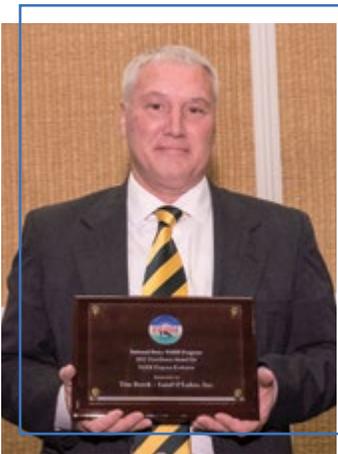
The Dairy Joint Annual Meeting was hosted by National Dairy Board, NMPF and the United Dairy Industry Association in Las Vegas at the Mirage Hotel and Resort on Nov. 14-17. The FARM Program presented the inaugural FARM Excellence Awards during the Town Hall.



# FARM EXCELLENCE AWARDS

## Evaluator – Tim Boeck | Land O'Lakes

Tim Boeck



For more than 30 years, Tim Boeck has worked with Land O'Lakes Cooperative in several roles. As a FARM evaluation specialist, he conducts evaluations and works with farms of all sizes across the Midwest.

Recently, Boeck assisted a farm during an animal welfare crisis. Through the entire process – from the first phone call, through the third-party audit and beyond – his calmness, compassion, and empathy went above and beyond to provide support to the farm.

Boeck shows that same dedication to all the farms he works with. He aids farmers in demonstrating and documenting excellent animal care. His dedication to his farmer members and passion for the dairy industry knows no bounds.

## Animal Care & Antibiotic Stewardship – Borst Dairy | Rochester, MN | AMPI

Lindsey and Kevin Borst



Borst Family Dairy LLC of Rochester, Minnesota, is owned by third and fourth generation dairy farmers – brothers Larry and Matt, and Matt's sons Kevin and Kyle. Together with their families, the Borsts know how important cow care is for the dairy to continue to thrive. Since the 1940s, the family's approach has been reflected in the farm's mission: "To be committed to caring for our animals and land with integrity and pride to serve wholesome dairy products to our consumers."

The Borsts have grown their herd while raising the bar for animal care. Today, they milk 230 cows, all of which are raised on the farm. They prioritize disease prevention through clear protocols, practice mindful antibiotic use, and work to improve cow comfort.

Through their participation in the FARM Animal Care Program, the Borsts have created strong protocols to help with consistency on the dairy. Improvements to treatment plans and training have helped with disbudding pain mitigation and family employee management.

Inspired by FARM's Farmer Advisory Council (FAC), the FARM Excellence Awards recognize a farm or evaluator's outstanding engagement with the FARM Program. Categories include Animal Care and Antibiotic Stewardship, Environmental Stewardship, Workforce Development, and FARM Evaluator.

FARM received many entries for dedicated evaluators and amazing facilities during the nomination process from July 1 – Sept. 1. Through September, a review committee comprised of FAC members and other subject matter experts scored and selected winners in each category. The following winners were announced at the Dairy Joint Annual Meeting on Nov. 16.

## Workforce Development – Willow Behrer Farms | Spruce Creek, PA | Land O'Lakes

Allen and Casey Behrer



Willow Behrer Farms LLC is owned and operated by Michael Behrer and his son Allen, the fourth and fifth generation to farm the land in central Pennsylvania, originally settled in 1892.

As their participation in the FARM Program progressed, managers at Willow Behrer began using video, apps, and their onboarding process to transform the on-farm team of employees into a superior dairy workforce capable of the highest standard in cow care, milking procedures, and calf care. Willow Behrer worked with their FARM evaluator to identify resources that could be tailored to the farm's specific best management practices.

At Willow Behrer, cow health, comfort and employee training have always been top priorities. The Behrer family and their employees are fully invested in ensuring the dairy continues to grow and improve.

## Environmental Stewardship – Canon Dairy | West Middlesex, PA | DFA

Mark and Marie Canon



Canon Dairy is owned by Mark, Marie, Josie and Trent Canon in West Middlesex, Pennsylvania. The Canons have been in the dairy business since the early 1900s, making Mark, who took over in 1981, and his son, Trent, the fourth and fifth generations to farm there. Trent's passion for conservation has been a major part of the Canon's environmental initiatives.

As the Canons have made farm improvements, they've used many resources available through the FARM Environmental Stewardship Program.

In addition to the sustainable infrastructure in place in the barns, the conservation mindset on Canon Dairy extends to their planting strategies and manure management. The Canons are industry leaders who have fully embraced environmentally sustainable conservation practices throughout their dairy and share their passions and the ideals of the FARM Environmental Stewardship Program with other dairy producers.

# ANIMAL CARE

As the FARM Program's foundational pillar, Animal Care helps establish and maintain the highest level of science-based animal welfare for the U.S. dairy industry. The FARM Animal Care Program covers 99% of the milk supply.

**5,350** Animal Care evaluations in 2021

**71.16%**

of facilities had a valid veterinarian-client-patient-relationship (VCPR)

**82.23%**

of facilities met the stockmanship training requirement for family and nonfamily

**1.46**

average Continuous Improvement Plans (CIPs) created per facility

**1.95**

average Mandatory Corrective Action Plans (MCAPs) created per facility

Visit [nationaldairyfarm.com/farm-animal-care-version-4-0/](https://nationaldairyfarm.com/farm-animal-care-version-4-0/) to learn more about the standards that trigger corrective actions.

## Willful Mistreatment or Neglect Protocol

In a situation where credible evidence or allegations of willful mistreatment or neglect of animals is reported to the FARM Program, a thorough review of the allegation is completed by an ad hoc FARM committee. In situations where evidence is deemed credible, a third-party audit of the alleged animal care issues at the farm is conducted to determine the validity of the evidence or allegations. In any willful mistreatment investigation, the hope is that the allegations or evidence are proven to be untrue.

If evidence or allegations are verified through the audit, the protocol requires the farm to take mandatory corrective action steps before FARM will return the farm to good standing and full certification in the program. Corrective action steps are verified through a follow-up audit. Only after successful completion and verification that the corrective action steps have been implemented is the farm reinstated to good standing with the FARM Program.





## In 2021, development began for Version 5 of the Animal Care Program cycle.

Program standards are revised every three years to align with the latest research and best management practices. As part of this process, FARM worked with ACER Consulting to conduct focus groups with farmers, veterinarians, cooperatives and processors, and researchers to gauge sentiment on potential changes and updates. FARM also developed a survey to collect feedback on Version 4 and input for Version 5 from the full industry. The survey garnered close to 700 responses. Version 4 will remain in place until June 30, 2024.

### Survey Results

- Of the 682 survey responses analyzed, most of the respondents were farmers or farm staff (63%).
- The issue deemed of highest importance was care for vulnerable populations.
- Approximately 63% of respondents felt that one or more of the current animal care standards in Version 4 require changes.
- Overall, respondents of all types tended to be most supportive of tweaking Version 4 of the program to focus on clarifying existing standards, increasing the reliance on animal-based measures to indicate whether adequate care is being provided, and providing more education and support for farmers in complying with existing standards.





## CALF CARE & QUALITY ASSURANCE

The Calf Care & Quality Assurance (CCQA) program was developed to elevate U.S. calf raiser standards by uniting around key management practices. This unification helps assure consumers that all cattle raised at any calf raising facility are healthy and well cared for, and that the products they generate are wholesome and safe.

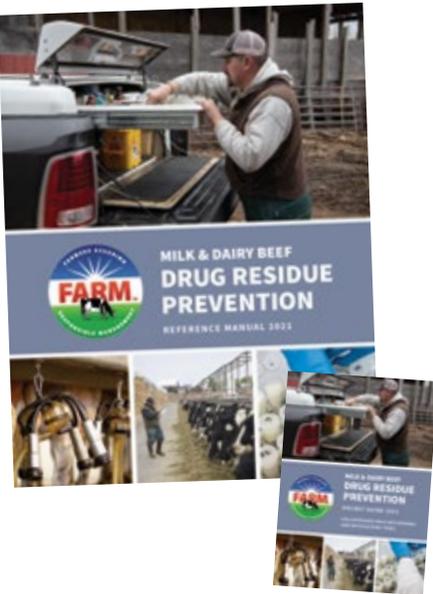


In 2021, CCQA published the first volume of its Animal Care Reference Manual. The manual assists farmers and ranchers who raise calves for dairy or beef production systems to approach management decisions with thoughtfulness and appreciation for the responsibility to their animals, consumers, and the broader U.S. cattle industry.

The CCQA program is jointly led by the FARM Program and NCBA's Beef Quality Assurance (BQA) program which is funded by The Beef Checkoff. Support is also provided by the Dairy Calf and Heifer Association (DCHA), and The Beef Checkoff-funded Veal Quality Assurance (VQA) program.



# ANTIBIOTIC STEWARDSHIP



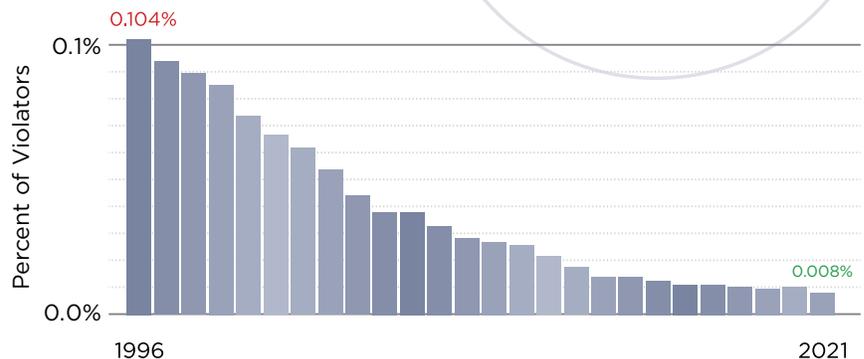
In 2021, NMPF and FARM again worked with the FARM Antibiotic Stewardship Task Force comprised of animal scientists, veterinarians, and animal health professionals to draft and release the latest edition of the FARM Drug Residue and Prevention Manual. This resource is the primary educational tool for dairy farmers on the judicious and responsible use of antibiotics, including avoiding drug residues in milk and meat.

To make the judicious and responsible use of antibiotics in dairy cattle even more accessible, the FARM Program also released the Drug Residue and Prevention Pocket Guide. It provides farmers and evaluators with a quick, easy reference to the updated list of approved drugs, screening tests, and withdrawal times under the FARM Program.



## TANKER TRUCK RESIDUE VIOLATIONS

Only 1 out of 12,050 milk tankers tested positive for antibiotic residues last year, according to the 2021 National Milk Drug Residue Database. This data illustrates the continued long-term national pattern of industry improvements in milk quality practices. **The full report** is available from the National Milk Drug Residue Database (NMDRD).



# BIOSECURITY

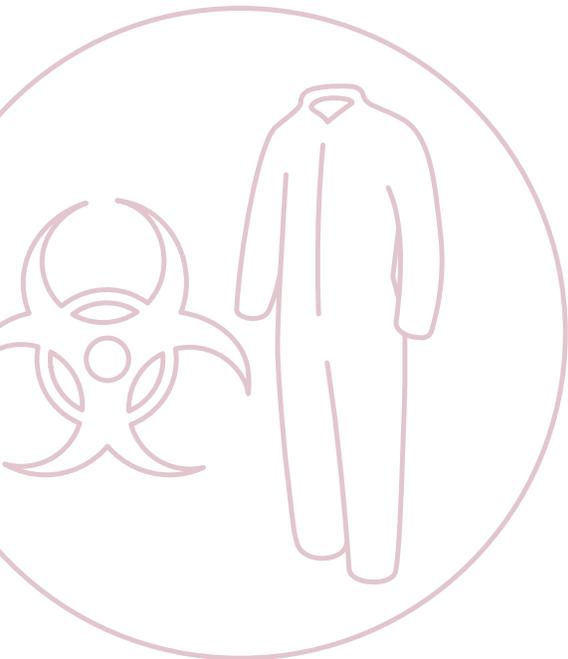
**The FARM Program is proud to have added a new program area in 2021 — FARM Biosecurity.**

The program is a result of funding from the U.S. Department of Agriculture’s National Animal Disease Preparedness and Response Program (USDA APHIS) to develop and improve biosecurity on U.S. dairy farms, NMPF will use the \$488,603 grant to implement and coordinate the Secure Milk Supply (SMS) plan and develop the new Biosecurity Program. NMPF is one of two livestock industry organizations, along with 16 state animal health authorities and 14 land-grant universities to receive this funding.

FARM Biosecurity includes two areas: enhanced biosecurity and everyday biosecurity. Everyday biosecurity is the first step to achieving enhanced biosecurity by using daily steps to protect cattle and employees from disease exposure. An everyday biosecurity reference manual is being developed and will outline best practices. Enhanced biosecurity for the Secure Milk Supply program provides farmers with the tools to develop plans to ensure business continuity should a foot and mouth disease or other foreign animal disease outbreak occur in the U.S. FARM Biosecurity will help prevent the devastating impact and reduce the spread of potential disease events through planning and preparedness.

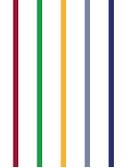


Additionally, NMPF has partnered with stakeholders and experts including dairy farmers, veterinarians, dairy cooperatives and processors, and state and federal animal health officials to advance the work of FARM biosecurity.









# WORKFORCE DEVELOPMENT

In 2021, FARM Workforce Development saw significant growth in program area implementation and available resources – all to better equip dairy owners and managers with tools to enhance their safe and thriving work environments.

FARM conducted three evaluator trainings during March, April, and October. The sessions were well-attended and facilitated by FARM’s training provider, ACER Consulting. There are now 49 certified evaluators who have conducted more than 100 evaluations. 17 organizations representing 60% of the U.S. milk supply have opted in to start using the evaluation tool.

New resources were made available to farmers and evaluators in 2021. These include additional HR templates, a participant handbook, and updated state legal fact sheets. FARM staff also facilitated safety manual additions with new chapters on noise and hearing protection, as well as ergonomics.



# ENVIRONMENTAL STEWARDSHIP

**The FARM Environmental Stewardship Program provides tools and resources for dairy farmers to measure and improve their environmental footprint.**

Since program inception through the end of 2021, evaluators conducted more than 2,300 evaluations to provide insights about each farm's greenhouse gas (GHG) and energy footprints, identify potential areas for operational improvement, and enable progress reporting to supply chain customers. Now, co-ops and processors can aggregate their data in the FARM database stats page for easier-to-access reports.

Strategic planning conversations motivated the development of a Conservation Practice Questionnaire (CPQ), with a goal of it being an optional add-on to the FARM Environmental Stewardship evaluation in 2022, if approved within FARM governance channels. The CPQ is designed to share a more holistic picture of dairy farmers' sustainability story, address topics covered in the industry-wide 2050 environmental stewardship goals, and incorporate additional customer interest topics. The FARM Environmental Stewardship Task Force, the Innovation Center for U.S. Dairy, and the FARM Farmer Advisory Council have participated in the feedback and review process for the draft CPQ.

FARM also developed state-by-state nutrient management plan (NMP) fact sheets containing information about requirements and a list of technical and financial resources available to support dairy farmer efforts. The program also released a participant handbook, outlining participant expectations, evaluation processes, and FAQs.





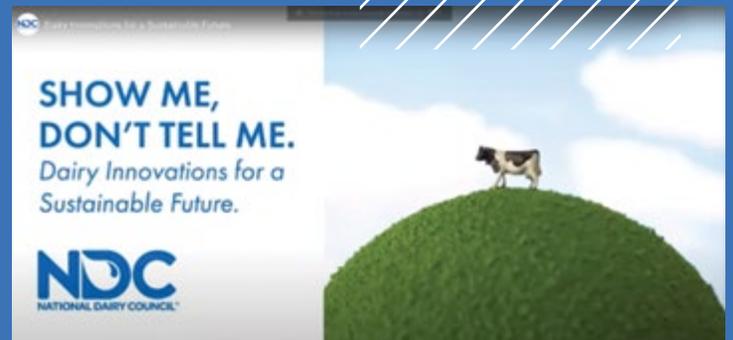
# CUSTOMER OUTREACH: AN INDUSTRY-WIDE APPROACH

Throughout 2021, the Innovation Center for U.S. Dairy and the National Dairy FARM Program teams prioritized awareness and support for U.S. dairy industry initiatives. Engagement opportunities were still partially virtual and both teams were quick to find innovative ways to connect with key customers in foodservice, retail, and consumer packaged goods.

## CUSTOMER EVENT WEBINARS

### "Show Me, Don't Tell Me"

The National Dairy Council (NDC) and the Innovation Center partnered on Earth Day to host a live event for close to 1,000 multi-stakeholder participants, including several key participants from restaurants and food retailers. The event demonstrated dairy innovation and all panelists were past U.S. Dairy Sustainability winners. They discussed innovative technologies and practices to help dairy reduce food waste, GHG emissions, and improve water use and quality.



### "Dairy 101 Customer"

Dairy industry experts provided insight on how milk travels from farm to fridge, including dairy regulatory and animal care assurance programs. Dairy farmers from California, Washington, Florida, and Wisconsin showcased their dairy farms and regional differences. The event was co-hosted by the Innovation Center and FARM with 65 customer participants.

### "On-Farm Worker Care"

The event showcased the global landscape and domestic progress of FARM Workforce Development, highlighting on-farm examples of how the U.S. dairy industry is leading the way on safety and human resources at the farm level. The event attracted 36 attendees from dairy co-ops, processors, and food chain customers.

The FARM Program continues to be strongly supported by the food chain. Many customers incorporate the Animal Care and Environmental Stewardship Program as part of their sourcing requirements and within their annual reports and customers are showing steady interest in the FARM Workforce Development Program.

## MEET THE TEAM



**EMILY YEISER STEPP**  
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## PARTNERS

The FARM Program formalized its partnership program in 2021 and was fortunate to work with a variety of organizations to achieve mutual goals and deliver useful resources. Projects like the A Mi Si Me Importa video created with support from Alltech, Elanco, and the Animal Ag Alliance, Cargill Dairy Dreams **actionable safety review**, and the 2021 Milk & Dairy Beef Drug Residue Prevention Reference Manual demonstrated the mutual benefit of shared initiatives.

### CHAMPION



### ADVOCATE



### COLLABORATOR



# 2021 PARTICIPATING ORGANIZATIONS

Thank you to the many cooperatives and processors that participate in the FARM Animal Care, Environmental Stewardship, and Workforce Development Programs! Participants as of January 1, 2022.

- Ag Oasis ●
- Agri-Mark ●●●
- Agropur Dairy Cooperative - US ●●
- Albertson's ●
- Associated Milk Producers, Inc. ●●
- Appalachian Dairy Farmers Cooperative ●
- Arla Foods ●
- Arps Dairy, Inc. ●
- Baker Cheese Factory, Inc. ●
- Beecher's Handmade Cheese ●
- BelGioioso Cheese, Inc. ●
- Bongards Creameries ●
- Boonville Farms Cooperative, Inc. ●
- Borden Dairy Company ●
- Brewster Cheese Company ●
- Burnett Dairy Cooperative ●
- Byrne Dairy, Inc. ●
- California Dairies, Inc. ●●●
- Cascade Cheese Company ●
- Cayuga Marketing ●●●
- Cedar Valley Cheese, Inc. ●
- Central Equity Milk Cooperative ●
- Chalet Cheese Co-op ●
- Chula Vista Cheese Company ●
- Clarco Farmers Co-op ●
- Clark Amish Community Cooperative ●
- Clover Farms Dairy ●
- Cloverland Farms Dairy ●
- Cobblestone Milk Cooperative ●
- Conagra Brands, Inc. ●
- Cooperative Milk Producers Association ●
- CROPP Cooperative / Organic Valley ●
- Danone ●
- Decatur Swiss Cheese Cooperative /  
Decatur Dairy, Inc. ●
- Dairy Farmers of America, Inc. ●●●
- Eau Galle Cheese Factory, Inc. ●
- Elba Cooperative Creamery Association ●
- Ellsworth Cooperative Creamery ●●
- Erie Cooperative Association, Inc. ●
- Farmers Cheese Co-operative Association ●
- Farmers Union Milk Producers Association ●
- FarmFirst Dairy Cooperative ●
- Finger Lakes Milk Cooperative, Inc. ●
- First District Association ●●
- Foremost Farms USA ●●●
- Foster Farms Dairy (Crystal Creamery, Inc.  
& Humboldt Creamery) ●
- Galliker Dairy Company ●
- Glanbia Foods, Inc. ●●●
- Gossner Foods, Inc. ●
- Grande Cheese Company ●●
- Grant Farmers' Cooperative ●
- Grassland Dairy Products, Inc. ●●
- Great Lakes Milk Producers ●●
- Great Plains Dairymen's Association ●
- Guggisberg Cheese, Inc. ●
- Harrisburg Dairies, Inc. ●
- Hartzler Family Dairy ●
- High Desert Milk ●
- Hilmar Cheese Company, Inc. ●●
- Holland Patent Farmers Co-op ●
- Homestead Creamery, Inc. ●
- Idaho Milk Products ●●
- Innovative Food Solutions (Gibby Group) ●
- Jefferson Bulk Milk Co-op, Inc. ●●
- Joseph Gallo Farms ●
- Kalona Farms ●
- Klondike Cheese Company ●
- Lactalis American Group, Inc. ●
- Lafayette Dairies ●
- LaGrander's Hillside Dairy, Inc. ●
- Lake Country Dairy ●
- Lanco-Pennland Quality Milk Producers ●
- Land O'Lakes, Inc. ●●●
- Leprino Foods Company ●
- Liberty Milk Producers Cooperative, Inc. ●
- Lone Star Milk Producers ●
- Lowville Producers Dairy Cooperative ●
- Lynn Dairy, Inc. ●
- Magic Valley Quality Milk Producers ●●
- Maryland & Virginia Milk Producers  
Cooperative Association, Inc. ●●●
- Michigan Milk Producers Association ●●●
- Middlebury Cooperative Milk Producers ●
- Minerva Dairy, Inc. ●
- Mohawk Valley Cooperative, Inc. ●
- Mullins Cheese, Inc. ●
- Nasonville Dairy ●
- National All-Jersey, Inc. ●●
- National Farmers Organization (NFO) ●
- Natural Dairy Products Corporation ●
- Nestle USA ●●●
- Northwest Dairy Association ●●●
- Oak Grove Dairy, Inc. ●
- Oakhurst Dairy ●
- Oberweis Dairy ●
- Old Country Farmers' Cooperative ●
- Oneida Madison Milk Producers Co-op ●
- Organic Family Farms Cooperative ●
- Organic West Milk, Inc. ●
- Pacific Gold Milk Producers ●
- Pearl Valley Cheese, Inc. ●
- Pioneer Milk Producers Cooperative ●
- Plainview Milk Products Cooperative ●
- Prairie Farms Dairy, Inc. ●●●
- Preble Milk Co-op Assn., Inc. ●
- Producer's Cooperative, Inc. ●
- Queensboro Farm Products, Inc. ●
- Readington Farms, Inc. ●
- Riverview, LLP ●
- Rizo-Lopez Foods, Inc. ●
- Rolling Hills Dairy Producers Cooperative ●●
- Rutter's Dairy ●
- Saputo ●
- Sartori Company ●●
- Scenic Central Milk Producers Cooperative ●
- Schneider's Dairy, Inc. ●
- Select Milk Producers, Inc. ●●●
- SmithFoods, Inc. ●
- Snake River Dairyman's Association ●●●
- Southeast Milk, Inc. ●●●
- St. Albans Cooperative Creamery, LLC ●
- Steamburg Milk Producers Cooperative ●
- Stewart's Processing Corporation ●
- Stonyfield Farm, Inc. ●
- Superior Dairy, Inc. ●
- Tillamook County Creamery ●●
- Toft Dairy ●
- Turner Dairy Farms ●
- United Ag Services ●
- United Dairy, Inc. ●
- United Dairymen of Arizona ●●●
- Upstate Niagara Cooperative, Inc. ●●●
- Utah Dairy Farms Cooperative ●
- Valley Milk, LLC ●●
- Valley Queen Cheese Factory, Inc. ●●
- Walmart ●●
- Wapsie Valley Creamery, Inc. ●●
- Wells Enterprises, Inc. (Blue Bunny) ●
- Westby Cooperative Creamery ●
- Western Organic Family Farms Cooperative ●
- Weyauwega Star Dairy Inc. ●
- White Eagle Cooperative ●●
- Widmer's Cheese Cellars ●
- Wisconsin Dairy State Cheese Company ●
- Worcester Creameries ●
- Zimmerman Cheese, Inc. ●

- ANIMAL CARE PARTICIPANTS
- ENVIRONMENTAL STEWARDSHIP PARTICIPANTS
- WORKFORCE DEVELOPMENT PARTICIPANTS